



AGILISYS

A global provider of ERP supply chain software with deep vertical expertise and specific knowledge about process industries such as food, beverage, and chemical.

Industry: Software
Geography: Global

Deployment Summary

- Agilisy deploys TIBCO's business integration software at customer sites to tightly integrate supply chain software suite with third party enterprise resource planning (ERP) systems.
- TIBCO's software is highly suitable for the project-specific implementations that Agilisy deploys, as well as enterprise-wide integrations.

Benefits

- Tight integration among independent systems supports a best-of-breed approach by giving users the impression of working with one common system.
- By enabling business process integration between separate systems, TIBCO makes Agilisy planning systems more flexible and responsive.



"TIBCO's software makes our planning systems more flexible and responsive, which allows our customers to utilize their resources much more effectively. The software also enables us to improve our business solutions over time – and in doing so, gives us and our customers the agility to manage dynamic business demands."

Christopher Brooks, Technical Director, Agilisy

TIBCO Provides Business Agility for Agilisy Customers

Some of the world's most respected and well-known companies depend on Agilisy to help optimize their manufacturing capabilities. A global provider of best-in-class collaborative ERP and supply chain software, Agilisy develops business solutions that help provide companies with a competitive advantage by streamlining production processes.

The Agilisy strength comes from more than 800 employees who serve over 3,200 customer implementations and 1,600 customers in more than 31 countries globally. Agilisy targets specific markets – the food, beverage, automotive, and pharmaceutical industries, among others – and supports such familiar brands as H.J. Heinz, Godiva, Valvoline, Heineken, and Bristol-Myers Squibb/ Mead Johnson.

The Agilisy supply chain software suite comprises applications that offer manufacturing decision support by helping forecast customer demand, create production and deployment plans, and determine optimal schedules. The Agilisy supply chain suite and Agilisy ERP work

together with no integration required. However, customers sometimes wish to deploy the Agilisy supply chain suite in conjunction with third party ERP systems such as SAP® and J.D. Edwards® applications.

"Our customers require combined supply chain and ERP functionality, irrespective of which ERP vendor they prefer," says Christopher Brooks, technical director at Agilisy. "To fulfill customer expectations, we must integrate Agilisy software with third party ERP systems."

Agilisy relies on TIBCO for project-specific implementations

In the past, Agilisy handled third party ERP system integrations using third party integration software for some projects and an internally developed point-to-point solution for others. Although the internally developed solution offered specific integration benefits for the supply chain process, Agilisy needed adapters to work with certain ERP systems. When one particular Agilisy customer purchased the Agilisy supply chain suite and an SAP R/3®

ERP system, the customer selected TIBCO Software Inc. as its integration solution provider. The engineers who handled the customer's deployment found TIBCO so effective at meeting third party ERP integration requirements that Agilisys now uses TIBCO for all such integrations.

"We saw TIBCO as an opportunity because it is highly suitable for the type of project-specific implementations that Agilisys does, in addition to enterprise-wide integrations," Brooks says. "The tight integration that TIBCO enables with ERP products such as SAP R/3 makes users feel as if they are working with one common system. TIBCO's software is also robust and reliable. The products are outstanding, and customer support does a tremendous job."

TIBCO facilitates flexible, best-of-breed approach

TIBCO's capability to integrate Agilisys software with third-party ERP systems gives customers the flexibility to select a best-of-breed approach to manufacturing planning and execution – instead of having to choose all of their software solutions from a single vendor. Recent TIBCO-enabled Agilisys integrations include one of the world's largest brewers, which opted for an ERP solution from SAP.

A best-of-breed strategy requires that independent systems be tightly integrated so that large amounts of data can move back and forth in a controlled manner. TIBCO supports the business processes that allow Agilisys products to interact smoothly and efficiently with third-party ERP systems. "Third-party ERP applications have special requirements

and techniques for getting data in and out, and that's where TIBCO adds great value."

For example, in the implementation at the brewery, TIBCO gathers a current snapshot of ERP data to provide the basis for decisions to be made in the Agilisys supply chain system. TIBCO's software takes the results of these decisions – the optimizations made by the Agilisys system – and publishes process orders back to SAP, ready for execution. In addition, TIBCO's software supplies notifications and functional warnings to subscribing IT staff and other users to alert them of situations that require their attention.

"TIBCO's software makes our planning systems more flexible and responsive, which allows our customers to utilize their resources much more effectively," Brooks says. "This improved efficiency has the potential to give our customers a real edge in their markets."

Using TIBCO's business integration software, the brewery deployed the Agilisys supply chain solution to forecast customer demand for production and distribution, plan production and raw material orders, and schedule the execution of process orders to complete manufacturing based on forecasts and plans. The system enables the brewery to have more efficient processes and utilize resources more effectively.

TIBCO integration supports easy upgrades

TIBCO is helping Agilisys to deliver world class supply chain solutions that are tightly integrated as part of Agilisys' overall integration solution architecture. TIBCO-based integration is exceptionally

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open and nonintrusive to products, particularly when compared to point-to-point integration.

Engineers can perform upgrades of Agilisys products as well as of third party applications in customer deployments without having to alter the interfaces. This openness makes the TIBCO-based platform extremely easy to maintain. And because TIBCO's software does not impede upgrades, companies can easily take advantage of any new features and capabilities offered in future versions of either Agilisys or third party software products.

"TIBCO offers many advantages to Agilisys and its customers," Brooks says. "With TIBCO's software in place, it is as easy as it can possibly be to upgrade and manage, which lowers administrative overhead and ultimately reduces total cost of ownership of the entire solution. Perhaps more important, TIBCO enables us to improve our business solutions over time – and in doing so, gives us and our customers the agility to manage dynamic business demands."



TIBCO Software Inc. (NASDAQ: TIBX) is the leading independent business integration software company in the world and a leading enabler of real-time business, helping companies become more cost-effective, more agile and more efficient. TIBCO has delivered the value of real-time business, what TIBCO calls The Power of Now®, to thousands of customers around the world and in a wide variety of industries.

www.tibco.com

Global Headquarters
3303 Hillview Avenue
Palo Alto, CA 94304

Tel: +1 650-846-1000
+1 800-420-8450

Fax: +1 650-846-1005